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**Proposal**  
**Mont Sainte Anne & Le Massif Ski Trip**  
for  
**Royal West Academy**  
January 31-February 2, 2024



SEPTEMBER 25, 2023




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**Ski Evolution Inc.**

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## BASIC ITINERARY (3 days, 2 nights)

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|---|--|--|
| <p><b>Day 1: January 31</b><br/>           08h00 Depart Mtl. for MSA<br/>           12h00 Ski at MSA (day + evening)<br/>           20h30 Night skiing ends</p> | <p><b>Day 2: February 1</b><br/>           09h00-16h00 (day only)<br/>           Ski at Mont Sainte Anne<br/>           Beginner/novice students stay at<br/>           Mont Ste. Anne</p> | <p><b>Day 3: February 2</b><br/>           09h00 Ski at MSA until dep. time<br/>           15h15 Departure for Mtl.<br/>           18h45 Arrival back in Mtl</p> |
|    |   |   |

## PACKAGE COSTS

| Package cost per student<br>(incl. taxes) | # Students | # comp<br>packages | # chaperone<br>condos          |
|---|------------|--------------------|--------------------------------|
| <b>\$469</b>                              | 120-160    | 1:12               | 1 x 1-bedroom<br>2 x 2-bedroom |

Includes:

- Two nights lodging (based on a minimum 6-person occupancy in condos)
- Two days skiing at Mont Sainte Anne (31/01 & 02/02) and one day skiing at Le Massif (1/02)
- Transportation by deluxe coach bus for 3-days (based on a minimum 40 students/bus)
- Bus driver gratuities (customarily a driver will be given a \$150-\$200 tip)
- Services of a Ski Evolution Inc. Representative
- Lessons for all beginner/novice students on Jan.31 and Feb. 01
- All taxes

## EXTRA COSTS

- The package cost is based on a minimum 40 students. If the group size is less than 40 students, added costs may apply to cover transportation cost shortfalls.
- The package cost is based on a minimum **6 students per condo**
- Lifeguard for the spa/pool complex at the condos (\$90 per 3-hr. shift) – pending availability

## RENTAL COSTS

| Equipment type    | Rental duration | Costs (incl. taxes) |
|-------------------|-----------------|---------------------|
| Skis or snowboard | 3-days          | \$102               |
| Helmet            | 3-days          | \$27                |

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### **Protocol for students infected with Covid-19**

1. If a student tests positive 48 hours before leaving, is this student reimbursed by the agency? *Ans. Yes*

2. If a supervisor tests positive 48 hours before leaving, what is the cost for this replacement with the agency? *Ans. No cost*

3. If a student tests' positive to COVID upon arrival at the destination, where will this student stay during their isolation period and which specific staff member will take care of their supervision (bringing the student meals for example etc.)?

*Ans. RWA teachers will be requested to assist the student(s). Parents will be contacted and requested to come retrieve their child. Our agency will assist with logistics such as food delivery until the infected student is picked-up by his/her parents. The infected student will be isolated in a closed bedroom in the condo they are assigned or re-located to another condo at the discretion of RWA teachers and the agency.*

4. If the student continues to test positive at the date planned for the return, which supervisor will stay abroad until the student can return safely?

a. What transportation mode will be used? *Ans. N/A*

b. Is this period covered by the agency for both the student and the supervisor or will this incur additional costs? *Ans. Mont Ste. Anne is not considered abroad and this is not applicable.*

If a student cannot return home on the bus on the final day of the trip due to Covid-19, the parents will be expected to come and retrieve their child **at their cost** at the lodging complex or other designated isolation site.

### **Deadlines for information to be sent by RWA trip organizers to Ski Evolution Inc.**

|                   |   |
|-------------------|---|
| October 2023      | Finalize contract, prepare promotional materials            |
| November 2023     | Promote and sell the trip (ideally just after Thanksgiving) |
| November 17, 2023 | Online registration completed                               |
| December 1, 2023  | Cut-off date to reduce condos without risk of penalty       |
| December 1, 2023  | Send <b>CONDO LIST, RENTAL LIST</b> and <b>LESSON LIST</b>  |

Royal West Grade 10 Ski Trip Itinerary  
January 31 – February 2, 2024



Wed. Jan.31

- 07h30 Coach buses will arrive at Royal West Academy for loading  
08h00 Departure from RWA  
11h45 Arrival at Mont Sainte-Anne at Condo Vacances Mont Ste- Anne 400 rue Dupont, Beaupré, Qc G0A 1E0. Baggage into storage or check-in to condos if they are ready. Leave your ski equipment on the coach bus.  
12h30 Coach buses to Mont Sainte Anne  
12h45 Students needing equipment rentals will go with the Ski Evolution Guide to *Sports Alpins* (located at the base of the mountain)  
13h30 Evaluation of all intermediate and advanced skiers/snowboarders  
Ski lessons 90 min. for all beginners and novice levels.  
17h15 Bus 1 Bus 2 Bus 3 Pick-up group at the mountain and return to the condos  
17h30 Check-in completed and supper in the condos (bring food from home)  
19h00 Evening option#1: Bus 1 Bus 2 to the mountain for students wanting to go night skiing (for intermediate and advanced levels only)  
19h00 Evening option#2: Use of the outdoor pool and hot-tub until 9:00pm or visit the on-site arcade.  
20h30 Bus 1 Bus 2 Coach buses back to the condos for students out night skiing  
22h00 No noise after 10:00 p.m.

Thurs. Feb.1

- 08h00 Bus 2 Bus 3 arrive at *Condos Vacances MSA* for loading intermediate and advanced skiers  
08h15 Bus 2 Bus 3 Depart for Le Massif de Charlevoix (arrive @ summit)  
08h45 Bus 1 arrives at *Condos Vacances MSA for loading*. Drive group to Mont Ste. Anne (2 trips will be required). Lifts open at 09:00 am.  
Students who had lessons on Day #1 will receive their lift ticket from their instructor during their 2<sup>nd</sup> lesson.  
09h30 Novice lessons (round #2) – 90 min.  
15h45 Bus 1 returns from Mt. Ste. Anne to the condos (2 trips will be required)  
15h45 Bus 2 and Bus 3 departure from Le Massif back to *Condos Vacances MSA*  
17h45 Supper in your condos (bring food from home)  
20h00 Evening activity organized by RWA teachers  
22h00 All students in their respective condos. No noise after 10:00 pm.

Friday Feb.2

- 07h30 Breakfast. Condo cleanup (incl. dishes cleaned, garbage outside). Luggage into storage.  
08h45 Condo inspection by teachers. Distribution of lift tickets.  
09h00 Coach buses to the mountain. Lifts open. Final day of skiing at MSA.  
14h30 Return rental equipment to Sports Alpins  
14h45 Meet the coach buses in the Mont Sainte Anne parking lot  
Travel back to the condos to retrieve luggage. Load luggage onto bus.  
15h15 Departure for Montreal  
18h45 Arrival at RWA