
Proposal
Mont Sainte Anne & Le Massif Ski Trip
for
Royal West Academy
March 16-18, 2024



SEPTEMBER 25, 2023

Ski Evolution Inc.

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BASIC ITINERARY (3 days, 2 nights)

<p>Day 1: March 16 08h00 Depart Mtl. for MSA 12h00 Ski at MSA (day + evening) 20h30 Night skiing ends</p>	<p>Day 2: March 17 09h00-16h00 (day only) Ski at Le Massif (day only) Supper at Sugar Shack</p>	<p>Day 3: March 18 10h00 Depart MSA to Montreal Arrival back in Mtl at 1:30 pm approx..</p>
		<p>Return to RWA</p>

PACKAGE COSTS

Package cost per student (incl. taxes)	# Students	# comp packages	# chaperone condos
\$559	42	1:10	1 x 2-bedroom

Includes:

- Two nights lodging (based on a minimum 6-person occupancy in condos)
- One day skiing at Mont Sainte Anne (16/03) and one day skiing at Le Massif (17/03)
- Transportation by deluxe coach bus for 3-days (based on a minimum 42 students)
- Bus driver gratuity (customarily a driver will be given a \$150-\$200 tip)
- Dinner at a Sugar Shack on Ile d'Orléans on Sunday Mar. 17th (group meal)
- All taxes

EXTRA COSTS

- Meals other than specified.
- The package cost is based on a minimum 40 students. If the group size is less than 40 students, added costs may apply to cover transportation cost shortfalls.
- The package cost is based on a minimum 5 students per condo (average). Two-bedroom condos can accommodate up to 6 per condo if needed to avoid partially filled condos. If the average number of students per condo is below 5, then extra costs may apply. One-bedroom condos may be assigned if the occupancy is below 5 students to avoid extra costs.
- Extra teachers in excess of the 1:12 comps will cost \$319 ea.
- Lifeguard for the spa/pool complex at the condos (\$90 per 3-hr. shift) – pending availability

removal from the trip for poor behavior or disciplinary reasons, lack of interest, weather conditions, missing the bus departure time, etc..

Individual Refunds for non-medical related reasons:

- 45 days to 15 days prior to departure date = 50% refund of total trip cost
- less than 15 days prior to departure date = no refund

Protocol for students infected with Covid-19

1. If a student tests positive 48 hours before leaving, is this student reimbursed by the agency? *Ans. Yes*

2. If a supervisor tests positive 48 hours before leaving, what is the cost for this replacement with the agency? *Ans. No cost*

3. If a student tests' positive to COVID upon arrival at the destination, where will this student stay during their isolation period and which specific staff member will take care of their supervision (bringing the student meals for example etc.)?

Ans. RWA teachers will be requested to assist the student(s). Parents will be contacted and requested to come retrieve their child. Our agency will assist with logistics such as food delivery until the infected student is picked-up by his/her parents. The infected student will be isolated in a closed bedroom in the condo they are assigned or re-located to another condo at the discretion of RWA teachers and the agency.

4. If the student continues to test positive at the date planned for the return, which supervisor will stay abroad until the student can return safely?

a. What transportation mode will be used? *Ans. N/A*

b. Is this period covered by the agency for both the student and the supervisor or will this incur additional costs? *Ans. Mont Ste. Anne is not considered abroad and this is not applicable.*

If a student cannot return home on the bus on the final day of the trip due to Covid-19, the parents will be expected to come and retrieve their child **at their cost** at the lodging complex or other designated isolation site.

Deadlines for information to be sent by RWA trip organizers to Ski Evolution Inc.

October 2023	Finalize contract, prepare promotional materials
November 2023	Promote and sell the trip (ideally just after Thanksgiving)
November 30, 2023	Online registration completed
December 15, 2023	Cut-off date to reduce condos without risk of penalty
December 15, 2023	Send CONDO LIST, RENTAL LIST and LESSON LIST

Royal West Academy Ski Trip Itinerary

March 16-18, 2024

Mont Sainte-Anne and Le Massif de Charlevoix

Saturday March 16th

- 07h45 Coach bus will arrive at Royal West Academy for loading 189 Easton, Montréal-Ouest
- 08h00 Departure from RWA
- 11h30 Arrival at Mont Sainte-Anne at Condo Vacances Mont Ste- Anne 355 rue Dupont, Beaupré, Qc GOA 1E0. Baggage into storage or check-in to condos if they are ready. Leave your ski equipment on the coach bus.
- 12h15 Coach bus to Mont Sainte Anne
- 12h30 Students needing equipment rentals will go with the Ski Evolution Guide to *Sports Alpins* (located at the base of the mountain)
- 12h45 Evaluation of all intermediate and advances skiers/snowboarders
- 13h00 Ski lessons 90 min. for all beginner and novice levels.
- 17h00 Return to the condos by coach bus.
- 17h15 Check-in completed and supper in the condos (bring food from home)
- 19h00 Evening: Use of the outdoor pool and hot-tub until 9:00pm or visit the on-site arcade.
- 22h00 No noise after 11:00 p.m.



Sunday March 17th

- 07h30 Breakfast in your condos
- 08h30 Coach bus to Le Massif
- 09h15 Arrival at Le Massif!
- 12h00 Lunch at Le Massif (student's expense)
- 15h30 Coach bus back to the condos
- 16h15 Arrival back at the condos
- 17h30 Departure for a Sugar Shack on Ile d'Orléans – *Le Relais des Pins*, 2013 chemin Royal, Ste-Famille, Ile d'Orléans, Qc
- 18h15 Supper at the Sugar Shack with traditional folk music (included)
- 19h30 Coach bus to Old Québec. Evening activity – self-guided walk through Old Québec
- 21h00 Return to the condos.
- 21h30 All students in their respective condos. No noise after 11:00 pm.



Monday March 18th

- 08h30 Breakfast. Condo cleanup (incl. dishes cleaned, garbage outside). Pack up your belongings.
- 09h30 Condo inspection by teachers. Return your condo keys to the guide.
- 09h45 Load luggage on the coach bus
- 10h00 Departure for Montreal
- 13h30 Arrival at RWA